

jobmate



THE BEATING
HEART
OF YOUR BUSINESS

The True ERP

Introducing jobmate

jobmate is the industry leading true ERP designed for the midmarket and a disruptive technology. Unlike traditional providers, jobmate delivers lightning-fast deployment with its cloud-native, off-the-shelf solutions that is fully customisable to fit your business needs.

Say goodbye to long, complex implementations. jobmate empowers businesses to streamline operations and scale with unmatched efficiency. Experience the future of true ERP with jobmate: fast, flexible, and built for success and specifically designed from the user's perspective.

Our Team



Chris Dalton
CEO



Wendy Dalton
COO



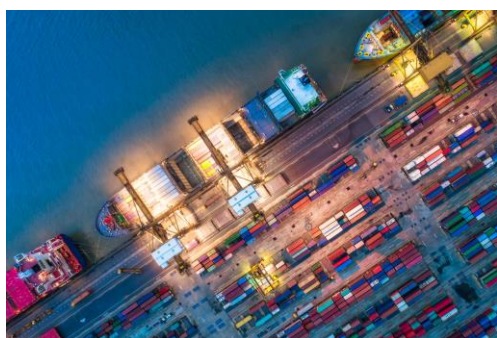
Louis Gardener
Technical Lead



Manish Swami
Sales Manager

Our Primary Verticals

Transport and Logistics



- Order processing
- Delivery
- Invoicing
- Vehicle maintenance
- User management
- Asset management
- Stock control
- Optimised planning+++

Construction Services



- Service contracts
- Maintenance
- Projects
- Tasks management.
- Materials management.
- Employee management
- Subcontractor management+++

Field Service

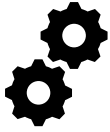


- Plan jobs
- Optimise tasks
- Stock control
- Customer comms
- History and logs
- HR
- Check lists
- Job templates
- Quotes and invoicing+++



The Problems We Solve

Operational Improvements



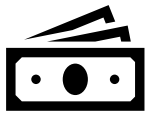
- Efficient inventory and supply chain management.
- Streamlined production planning.
- Improved process compliance.
- Enhanced integration and data accuracy.

Strategic Advantages



- Increased market responsiveness and customer satisfaction.
- Greater scalability and flexibility.
- Improved performance monitoring.
- Increased capacity for operations.

Financial Performance



- Reduced operational costs and higher ROI.
- Improved financial reporting.
- Accelerated revenue growth.
- Collection of operational and financial metrics.
- Improved decision making.

Employee Productivity



- Enhanced employee productivity and accountability.
- Boost interdepartmental collaboration and communications.
- Easy documentation and certification management.
- Enhanced employee management.

Integration



- Can connect to any applications using APIs.
- Available on the Android and Apple app stores.
- Simple user engagement, promoting increased user adoption.



Key Benefits

Operational Efficiency



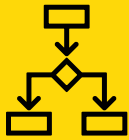
- 35% reduction in process redundancy.
- 25% improvement in employee productivity.
- 40% reduction in data errors.
- 70% increase in process compliance.

Time Savings



- 40% reduction in process cycle time.
- Data retrieval time reduced by 50%.
- Financial Reporting time reduced by 50%.
- 15% reduction in time to market, with shortened lead times.

Decision Making



- 45% increase in decision making speed.
- 60% improvement in forecasting accuracy.
- Up to 50% improvement in KPI tracking.

Cost Saving and Growth



- Average operational cost reductions of 20%.
- Average annual revenue growth increase 10-15%.
- 25% reduction in inventory holding costs.

Customer Satisfaction



- Gain market responsiveness with an average 20% increased customer satisfaction scores.
- Over 25% increase in service delivery.

*The above statistics are derived from documented studies that we can validate on request



Unique Features

Easy Customisation



- jobmate Pro comes as an off the shelf ready to deploy true ERP system.
- jobmate Enterprise can be tailored to your business requirement and complexities.

Rapid Deployment



- System can be deployed in as little as 2 weeks.
- jobmate is a cloud native system and can be scaled effortlessly across your user group.

Minimal Training



- Simplistic and easy to use UI and with minimal training required.
- Application is available on mobile devices and smart phones.
- User experience mirrored across PWA (Desktop, tablets and smart phones)

Low Implementation Costs



- jobmate is cloud native and powered by AWS, making it agile and architecture agnostic.
- Highly reliable using micro and nano services.
- Cyber secure in a serverless environment.

Easy User Adoption



- Designed from the “shopfloor” jobmate is designed with your users in mind and their day-to-day work. This fosters easy adoption.



Product Features

Quotes & Estimates

- Select Customer from Database
- Select Address from Database
- Subcontractors
- Notes
- Items
- Global Job Rate

Expenses

- Capture Expenses
- Mile Re-Verification
- Captured Mileage
- Automatic Calculation
- Multiple Expense Types

Job Management

- Diary Planning
- Drag & Drop Planner
- Filter Jobs
- Notifications
- Repeat Jobs
- Invoicing

Additional

- Attachments
- Mobile App
- Reporting
- Audit Log
- Contact & Support
- Training

Inventory Management

- Suppliers
- Warehouses
- Stock Levels
- Minimum Quantities
- Purchase Orders

Asset Management

- Manage vehicles, equipment , etc
- Alerts for maintenance
- Records of maintenance and assignment
- Asset location and compliance.

Customer Management

- Customer Database
- Review Undertaken Work
- Categorise Customers
- Contract Agreements
- Communications

Custom Features

- Fully customisable to your firm's requirements



Some Of Our Clients

Energy Company



- Expert Oversight: delivers a portfolio of plant and equipment assets.
- Optimisation: drives the performance and utilisation of plant and equipment assets.
- Extensive Coverage: manages assets across more than 24 strategically locations.
- Geographical Scope: ensures efficient operations throughout various locations in Ireland.

Fuel Delivery Company



- Optimization: drives the performance manages the generator facilities with precision and efficiency.
- Integration: captures and integrates with metrics dashboards to provide a holistic view of operations and provides for data driven decision making.
- Logging Engineering Tasks: sets and records accurate engineering tasks undertaken by employees in the field.

Major Truck Distributor



- Manage Truck Sales Lifecycle: Strategic sales initiatives, Cost management, Delivery processes, Product specifications.
- Ensure Seamless Customer Experience: From inquiry to delivery.
- Boost Financial Transparency & Efficiency: Integrates with Sage Intacct, Streamlines operations.
- Set Automotive Sales Standards: innovative practices, Exceptional service.

How Do You Get It?

Discovery

- A 2-part introductory meeting where we understand the objectives and challenges of your firm.
- A demonstration of the product and Q&A session for your firm to better understand the product's features and offerings.

Scoping

- A 1–3-day period where we sit with each division to learn the nuances and workflows of each division.
- We then report back a blueprint of how our solution would work in your organisation.

Implementation

- Once accepted the blueprint is put into action and our technical team will begin supporting the implementation of jobmate, making any necessary customisations if required.



- Once implemented, you are now fully jobmate enabled and can begin to enjoy the benefits of true ERP.



jobmate



powered by
aws

Sage Tech Partner

We're Ready, Are you?

Arrange your free demo today, call: 0333 8000 880

www.jobmate.cloud